

## PRESS RELEASE

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PHILIP MORRIS INTERNATIONAL

### **PHILIP MORRIS INTERNATIONAL INC. (PMI) REPORTS 2011 FIRST-QUARTER RESULTS;** **INCREASES 2011 EPS GUIDANCE BY \$0.20 TO A RANGE OF \$4.55 TO \$4.65**

- Reported and adjusted diluted earnings per share of \$1.06, up by 17.8% versus \$0.90 in 2010, or by 14.4% excluding currency
- Reported net revenues, excluding excise taxes, up by 4.5% to \$6.8 billion, or by 4.3% excluding currency, driven by favorable pricing
- Reported operating companies income up by 10.8% to \$3.1 billion, or by 8.3% excluding currency
- Adjusted operating companies income, which reflects the items detailed in the attached Schedule 7, up by 11.4% to \$3.1 billion, or by 8.8% excluding currency
- Operating income up by 10.8% to \$3.0 billion
- Free cash flow, defined as net cash provided by operating activities less capital expenditures, up by 22.6% to \$2.2 billion, or by 21.1% excluding currency, as detailed in the attached Schedule 11
- Repurchased 22.2 million shares of its common stock for \$1.36 billion
- Announced an agreement to acquire the cigarette manufacturing assets and trademarks of International Tobacco & Cigarettes Company Ltd. (ITCC) in Jordan
- PMI increases its forecast for 2011 full-year reported diluted earnings per share by \$0.20 to a range of \$4.55 to \$4.65, at prevailing exchange rates, versus \$3.92 in 2010
  - Approximately \$0.10 of the increased guidance are attributable to an improved business outlook and approximately \$0.10 reflect favorable currency at prevailing rates;
  - Excluding a total favorable currency impact of approximately \$0.20 for the full-year 2011, reported diluted earnings per share are projected to increase by approximately 11% to 13.5%, or by approximately 12.5% to 15% versus adjusted diluted earnings per share of \$3.87 in 2010

NEW YORK, April 21, 2011 – Philip Morris International Inc. (NYSE / Euronext Paris: PM) today announced its 2011 first-quarter results, and increased its forecast for 2011 full-year reported diluted earnings per share.

“We start the year on a strong footing, despite the tragic events in Japan and the upheavals in North Africa.” said Louis C. Camilleri, Chairman and Chief Executive Officer.

“Our organic volume performance was slightly higher than we had originally forecast given the anticipated weakness in Mexico, Japan, Spain, Ukraine and Pakistan. Our momentum is such that we are raising our EPS guidance for the year driven, in equal part, by a stronger organic earnings projection and favorable currency at prevailing rates. Our revised guidance anticipates higher spending in support of our brand portfolio and a more conservative pricing stance in response to competitive actions. We are pleased with our financial performance to date and look forward to another year of solid results.”

## **Conference Call**

A conference call, hosted by Hermann Waldemer, Chief Financial Officer, with members of the investment community and news media, will be webcast at 9:00 a.m., Eastern Time, on April 21, 2011. Access is available at [www.pmi.com](http://www.pmi.com).

## **Dividends and Share Repurchase Program**

During the first quarter, PMI spent \$1.36 billion to repurchase 22.2 million shares of its common stock, as shown in the table below.

### **PMI Share Repurchases** **Current \$12 Billion, Three-Year Program**

	<b><u>Value</u></b> <b><u>(\$ Mio.)</u></b>	<b><u>Shares</u></b> <b><u>000</u></b>
May-December 2010	2,953	55,933
January-March 2011	<u>1,356</u>	<u>22,154</u>
Total Under Program	<b>4,309</b>	<b>78,087</b>

PMI's 2011 full-year forecast includes planned share repurchases of approximately \$5.0 billion against its previously communicated three-year share repurchase program of \$12 billion, initiated in May 2010.

Since May 2008, when PMI began its first share repurchase program, the company has spent an aggregate of \$17.3 billion to repurchase 355.7 million shares, or 16.9% of the shares outstanding at the time of the spin-off in March 2008.

## **Acquisitions and Agreements**

In March 2011, PMI entered into a definitive agreement to acquire the cigarette manufacturing assets and trademarks of International Tobacco & Cigarettes Company Ltd. (ITCC) in Jordan. The acquisition, valued at approximately \$42 million, expands PMI's manufacturing footprint in the Middle East. Following completion of the agreement, expected by the end of May 2011, PMI will locally manufacture *Marlboro* and *L&M*, together with the acquired brands *Kareem*, *Mercury*, *Noble* and *Polo Club*. The total cigarette market in Jordan in 2010 was approximately 7.5 billion units and PMI's and ITCC's market shares were approximately 26% and 9%, respectively.

## **2011 Full-Year Forecast**

PMI increases its 2011 full-year reported diluted earnings per share forecast by \$0.20 to a range of \$4.55 to \$4.65, at prevailing exchange rates, versus \$3.92 in 2010. Approximately \$0.10 of the increased guidance are attributable to an improved business outlook and approximately \$0.10 reflect favorable currency at prevailing rates. Excluding a total favorable currency impact of approximately \$0.20 for the full-year 2011, reported diluted earnings per share are projected to increase by approximately 11% to 13.5%, or by approximately 12.5% to 15% versus adjusted diluted earnings per share of \$3.87 in 2010.

This guidance excludes the impact of any potential future acquisitions, asset impairment and exit cost charges, and any unusual events. The factors described in the Forward-Looking and Cautionary Statements section of this release represent continuing risks to these projections.

## **2011 FIRST-QUARTER CONSOLIDATED RESULTS**

Management reviews operating companies income (OCI), which is defined as operating income before corporate expenses and amortization of intangibles, to evaluate segment performance and to allocate resources. In the following discussion, the term “net revenues” refers to net revenues, excluding excise taxes, unless otherwise stated. Management also reviews OCI, operating margins and EPS on an adjusted basis (which may exclude the impact of currency and other items such as acquisitions or asset impairment and exit costs), EBITDA, free cash flow and net debt. Management believes it is appropriate to disclose these measures to help investors analyze business performance and trends. For a reconciliation of operating companies income to operating income, see the Condensed Statements of Earnings provided with this release. Reconciliations of non-GAAP measures to corresponding GAAP measures are also provided with this release. References to total international cigarette market, total cigarette market, total market and market shares are PMI estimates based on latest available data from a number of sources. Comparisons are to the same prior-year period unless otherwise stated.

### **NET REVENUES**

	<b><u>PMI Net Revenues (\$ Millions)</u></b>			
		<b><u>First-Quarter</u></b>		
	<b><u>2011</u></b>	<b><u>2010</u></b>	<b><u>Change</u></b>	<b><u>Excl. Curr.</u></b>
European Union	\$2,001	\$2,184	(8.4)%	(3.5)%
Eastern Europe, Middle East & Africa	1,687	1,746	(3.4)%	(1.7)%
Asia	2,323	1,873	24.0%	17.2%
Latin America & Canada	780	693	12.6%	9.1%
<b>Total PMI</b>	<b>\$6,791</b>	<b>\$6,496</b>	<b>4.5%</b>	<b>4.3%</b>

Net revenues of \$6.8 billion were up by 4.5%, including favorable currency of \$17 million. Excluding currency, net revenues increased by 4.3%, primarily driven by favorable pricing of \$453 million, primarily in Asia and Latin America & Canada, partly offset by unfavorable volume/mix of \$280 million. The unfavorable volume/mix was mainly due to: in the EU, Greece, Italy, Portugal and Spain; in EEMA, Libya, Tunisia and Ukraine, partly offset by Algeria and Turkey; in Asia, Australia and Japan, partly offset by Indonesia; and, in Latin America & Canada, Mexico, partly offset by Argentina and Brazil. Excluding currency and acquisitions, net revenues increased by 2.7%.

## OPERATING COMPANIES INCOME

### PMI Operating Companies Income (\$ Millions)

	<u>First-Quarter</u>			Excl.
	<u>2011</u>	<u>2010</u>	<u>Change</u>	<u>Curr.</u>
European Union	\$1,006	\$1,062	(5.3)%	(3.3)%
Eastern Europe, Middle East & Africa	722	770	(6.2)%	(4.7)%
Asia	1,093	724	51.0%	36.9%
Latin America & Canada	<u>251</u>	<u>217</u>	15.7%	15.2%
<b>Total PMI</b>	<b>\$3,072</b>	<b>\$2,773</b>	<b>10.8%</b>	<b>8.3%</b>

Operating income increased by 10.8% to \$3.0 billion. Reported operating companies income was up by 10.8% to \$3.1 billion, including favorable currency of \$70 million. Excluding currency, operating companies income was up by 8.3%, primarily driven by higher pricing, partly offset by unfavorable volume/mix. Excluding the favorable impact of acquisitions, which contributed 0.9 percentage points of growth, and currency, operating companies income was up by 7.4%.

Adjusted operating companies income for the first-quarter grew by 11.4% as shown in the table below and detailed on Schedule 7. Adjusted operating companies income, excluding currency, increased by 8.8%.

### PMI Operating Companies Income (\$ Millions)

	<u>First-Quarter</u>		
	<u>2011</u>	<u>2010</u>	<u>Change</u>
<b>Reported OCI</b>	\$3,072	\$2,773	10.8%
Asset impairment & exit costs	(16)	0	
<b>Adjusted OCI</b>	<b>\$3,088</b>	<b>\$2,773</b>	<b>11.4%</b>
<b>Adjusted OCI Margin*</b>	45.5%	42.7%	2.8 p.p.

\*Margins are calculated as adjusted OCI, divided by net revenues, excluding excise taxes.

Adjusted operating companies income margin, excluding the impact of currency, was up by 1.9 percentage points to 44.6%, as detailed on Schedule 7. Excluding currency and the business combination with Fortune Tobacco Corporation in the Philippines, adjusted operating companies income margin was up by 2.2 percentage points to 44.9%.

## SHIPMENT VOLUME & MARKET SHARE

### PMI Cigarette Shipment Volume by Segment (Million Units)

	<u>First-Quarter</u>		
	<u>2011</u>	<u>2010</u>	<u>Change</u>
European Union	48,522	52,329	(7.3)%
Eastern Europe, Middle East & Africa	63,643	64,145	(0.8)%
Asia	72,092	63,215	14.0%
Latin America & Canada	<u>23,663</u>	<u>25,046</u>	(5.5)%
<b>Total PMI</b>	<b>207,920</b>	<b>204,735</b>	<b>1.6%</b>

PMI's cigarette shipment volume of 207.9 billion units was up by 1.6%. In the EU, cigarette shipment volume decreased by 7.3%, predominantly due to: lower total markets, notably in Greece, Poland and Spain; unfavorable distributor inventory movements in Italy; and lower market share, mainly in Poland and Spain. In EEMA, cigarette shipment volume declined by 0.8%, primarily due to: political unrest in Egypt, Libya and Tunisia; Serbia, due to tax-driven pricing; and Ukraine, due to the unfavorable impact of steep tax-driven price increases in 2010; partly offset by growth in Algeria, Romania and Turkey. In Asia, PMI's cigarette shipment volume increased by 14.0%, primarily driven by growth in Indonesia and the favorable impact of the business combination in the Philippines, partially offset by Japan, due to a lower total market, and Pakistan, due to a lower tax-paid market resulting from an increase in illicit trade. In Latin America & Canada, cigarette shipment volume decreased by 5.5%, due mainly to Mexico, reflecting a lower total market and the depletion of trade inventories established ahead of the significant January 1, 2011, excise tax increase, partly offset by growth in Argentina and Brazil.

On an organic basis, which excludes acquisitions, PMI's cigarette shipment volume was down by 3.3%.

Total cigarette shipments of *Marlboro* of 68.6 billion units were down by 2.9%, due primarily to decreases in the EU of 6.5%, mainly reflecting a lower total market in Greece and Spain, and in Latin America & Canada, of 8.2%, due to the unfavorable impact of the aforementioned excise tax increase in Mexico. These declines were partially offset by growth in: EEMA, of 1.1%, primarily due to Algeria and Egypt, reflecting strong share growth, and Romania, reflecting a higher total market as a result of lower illicit trade; and in Asia, of 0.7%, primarily reflecting growth in Korea and the Philippines, offset by Japan following the significant tax increase in October 2010.

Total cigarette shipments of *L&M* of 20.4 billion units were up by 1.5%, with stable or growing shipments in all four Regions.

Total cigarette shipments of *Chesterfield* of 8.0 billion units were down moderately by 0.4%, with declines, primarily in Spain and Ukraine, partially offset by growth, mainly in Poland and Portugal. Total cigarette shipments of *Parliament* of 8.4 billion units were up by a robust 9.0%, driven by growth across all Regions. Total cigarette shipments of *Lark* of 6.5 billion units decreased by 5.9%, due primarily to a decline in Turkey. Total cigarette shipments of *Bond Street* of 9.5 billion units increased by 2.3%, driven by growth in Russia and Kazakhstan, partly offset by declines in Turkey and Ukraine.

Total shipment volume of other tobacco products (OTP), in cigarette equivalent units, excluding acquisitions, grew by 0.5%.

Total shipment volume for cigarettes and OTP was up by 1.5%, or down by 3.2% excluding acquisitions.

PMI's market share performance was stable, or registered growth, in a number of key markets, including Algeria, Australia, Belgium, Brazil, Egypt, France, Germany, Greece, Hong Kong, Indonesia, Japan, Korea, Mexico, the Netherlands, the Philippines, Singapore, Thailand and Turkey.

## EUROPEAN UNION REGION (EU)

### 2011 First-Quarter Results

In the EU, net revenues decreased by 8.4% to \$2.0 billion, including unfavorable currency of \$106 million. Excluding currency, net revenues declined by 3.5%, primarily reflecting higher pricing of \$51 million, despite the unfavorable impact of a partial absorption of excise tax increases in Greece, which was more than offset by \$128 million of unfavorable volume/mix. The unfavorable volume/mix was primarily attributable to a lower total market and share in Portugal and Spain, unfavorable distributor inventory movements in Italy and a lower total market and unfavorable mix in Greece. The difficult economic conditions in Greece and Spain represented 2.7 percentage points of the decline in net revenues, excluding currency.

Operating companies income decreased by 5.3% to \$1.0 billion, due predominantly to unfavorable volume/mix of \$102 million and unfavorable currency of \$21 million, partially offset by favorable pricing. Excluding the impact of currency, operating companies income was down by 3.3%, primarily reflecting favorable pricing more than offset by unfavorable volume/mix. The aforementioned difficult economic conditions in Greece and Spain adversely impacted the operating companies income growth rate in the EU by 4.3 percentage points, excluding currency.

Adjusted operating companies income decreased by 4.2%, as shown in the table below and detailed on Schedule 7. Adjusted operating companies income, excluding currency, decreased by 2.3%.

#### EU Operating Companies Income (\$ Millions)

	<u>First-Quarter</u>		
	<u>2011</u>	<u>2010</u>	<u>Change</u>
<b>Reported OCI</b>	\$1,006	\$1,062	(5.3)%
Asset impairment & exit costs	(11)	0	
<b>Adjusted OCI</b>	<b>\$1,017</b>	<b>\$1,062</b>	<b>(4.2)%</b>
<b>Adjusted OCI Margin*</b>	50.8%	48.6%	2.2 p.p.

\*Margins are calculated as adjusted OCI, divided by net revenues, excluding excise taxes.

Excluding the impact of currency, adjusted operating companies income margin was up by 0.7 percentage points to 49.3%, as detailed on Schedule 7.

The total cigarette market in the EU declined by 5.3%, due mainly to Greece, Poland and Spain, principally reflecting the unfavorable impact of tax-driven price increases, and the impact of continued adverse economic conditions, particularly in Greece and Spain.

PMI's cigarette shipment volume in the EU declined by 7.3%, primarily reflecting the impact of the lower total market as described above, lower share, and unfavorable distributor inventory movements. Shipment volume of *Marlboro* decreased by 6.5%, mainly due to lower total markets as well as lower share in Greece and Portugal. Shipment volume of *L&M* was unchanged.

PMI's market share in the EU was down by 0.4 share points to 37.9% as gains, primarily in Belgium, France, Germany, Hungary and the Netherlands, were more than offset by share declines, mainly in the Czech Republic, Italy, Poland, Portugal and Spain. *Marlboro's* share in the EU was down by a modest 0.1 share point to 17.8%, reflecting a higher share in Poland, offset by lower share in Greece and Portugal. *L&M's* market share in the EU grew by 0.2 points to 6.1%, primarily driven by gains in Germany and Greece.

## **EU Key Market Commentaries**

In the Czech Republic, the total cigarette market was down by 2.0%, reflecting the impact of price increases implemented in the second quarter of 2010 and the first quarter of 2011. PMI's shipments were down by 9.4%. Market share was down by 3.7 points to 45.0%, mainly reflecting continued share declines for lower-margin local brands, partially offset by a higher share for *Marlboro*, up by 0.2 points to 6.5%, and for *Red & White*, up by 0.5 points to 13.1%.

In France, the total cigarette market was up slightly by 0.1%. Whilst PMI's shipments were down by 2.7%, unfavorably impacted by distributor inventory movements, market share was up by 0.1 point to 40.4%, reflecting a higher share for the premium *Philip Morris* brand, up by 0.6 points to 8.2%, partly offset by a lower share for *Marlboro*, down by 0.4 points to 25.5%.

In Germany, the total cigarette market was down by 1.0%. PMI's shipments were up by 0.5% and market share was up by 0.5 points to 35.7%, representing the first share growth after six quarters of year-on-year declines, driven by *L&M*, up by 0.9 points to a record 10.0%. Share of *Marlboro* was stable at 21.2%.

In Italy, the total cigarette market was up by 0.2%. PMI's shipments were down by 4.9%, mainly due to unfavorable distributor inventory movements. Although PMI's market share declined by 0.6 points to 53.5%, share was up by 0.1 point compared to the fourth quarter of 2010. *Marlboro's* market share in the first quarter of 2011 of 22.5% was stable compared to both the first and fourth quarter 2010.

In Poland, the total cigarette market was down by 4.3%, reflecting the unfavorable impact of tax-driven price increases and the introduction of an indoor public smoking ban in the fourth quarter of 2010. PMI's shipments were down by 12.0%. Whilst PMI's market share was down by 3.0 points, due mainly to lower share of low-price *Red & White*, down 3.6 points to 5.6%, share of *Marlboro* and *Chesterfield* grew by 1.2 points each to 10.4% and 1.5%, respectively.

In Spain, the total cigarette market was down by 24.8%, largely due to: the continuing adverse economic environment; the impact of the June 2010 VAT-driven price increase and the December 2010 excise tax-driven price increase; the introduction of a total indoor public smoking ban in January 2011; and the unfavorable impact of a trade inventory adjustment in response to weakened consumer demand and working capital constraints. PMI's shipments were down by 27.4%. PMI's market share was down by 1.2 points to 30.4%, due mainly to a lower share of *Marlboro* and *Chesterfield*, down by 0.4 points and 1.1 points to 14.1% and 8.1%, respectively.

## **EASTERN EUROPE, MIDDLE EAST & AFRICA REGION (EEMA)**

### **2011 First-Quarter Results**

In EEMA, net revenues decreased by 3.4% to \$1.7 billion, including unfavorable currency of \$29 million. Excluding the impact of currency, net revenues decreased by 1.7%, primarily due to unfavorable volume/mix of \$28 million. Pricing during the first quarter of 2011 was essentially flat due to an unfavorable comparison with the first quarter of 2010 which included inventory windfalls resulting from the sale of old taxed product at new prices.

Operating companies income decreased by 6.2% to \$722 million, including unfavorable currency of \$12 million. Excluding the impact of currency, operating companies income decreased by 4.7%, due

primarily to the abovementioned unfavorable comparison with the first quarter of 2010 and higher costs, including business building initiatives in Russia. Adjusted operating companies income decreased by 6.0%, as shown in the table below and detailed on Schedule 7. Adjusted operating companies income, excluding currency, decreased by 4.4%.

	<b>EEMA Operating Companies Income (\$ Millions)</b>		
	<b>First-Quarter</b>		
	<b>2011</b>	<b>2010</b>	<b>Change</b>
<b>Reported OCI</b>	\$722	\$770	(6.2)%
Asset impairment & exit costs	(2)	0	
<b>Adjusted OCI</b>	<b>\$724</b>	<b>\$770</b>	<b>(6.0)%</b>
<b>Adjusted OCI Margin*</b>	42.9%	44.1%	(1.2) p.p.

\*Margins are calculated as adjusted OCI, divided by net revenues, excluding excise taxes.

Excluding the impact of currency, adjusted operating companies income margin was down by 1.2 percentage points to 42.9%, as detailed on Schedule 7, primarily as a result of the aforementioned 2010 inventory windfalls.

PMI's cigarette shipment volume in EEMA decreased by 0.8%, principally due to: Libya, reflecting the suspension of shipments due to political unrest; Serbia, due to tax-driven pricing in 2010 and the first quarter of 2011; Tunisia, primarily reflecting temporary disruptions due to the political unrest and unfavorable trade inventory movements; and Ukraine, due to the unfavorable impact of steep tax-driven price increases in January and July 2010. These declines were partly offset by: Algeria, driven by higher market share; Romania, reflecting a higher total market as a result of reduced illicit trade, favorable trade inventory movements and a favorable comparison with the first-quarter of 2010; and Turkey, driven by market share gains and a favorable comparison with the first-quarter of 2010 following the January 2010 excise tax increase.

Shipment volume of *Marlboro* increased by 1.1%, driven mostly by growth in Algeria, Egypt, Morocco and Romania.

### **EEMA Key Market Commentaries**

In Russia, PMI's shipment volume decreased by 0.8%. Whilst shipment volume of PMI's premium portfolio was down by 4.5%, primarily due to a decline in *Marlboro* of 8.1%, shipment volume of above premium *Parliament* was essentially flat. In the mid-price segment, shipment volume was down by 17.0% and 1.3% for *L&M* and *Chesterfield*, respectively. In the low price segment, shipment volume of *Bond Street* was up by 10.3%. PMI's market share of 25.5%, as measured by A.C. Nielsen, was down by 0.2 points versus the first quarter of 2010, but up by 0.2 points compared to the fourth quarter of 2010. Market share for *Parliament*, in the above premium segment, was essentially flat; *Marlboro*, in the premium segment, was down by 0.2 share points; *L&M* in the mid-price segment was down by 0.4 share points; *Chesterfield* in the mid-price segment was up by 0.1 share point; and *Bond Street* in the low price segment was up by 0.4 share points.

In Turkey, the total cigarette market declined by 2.1%, showing signs of stabilization following the steep January 2010 excise tax increase. PMI's shipment volume increased by 10.4%. PMI's market share,



as measured by A.C. Nielsen, grew by 2.8 points to 43.9%, driven by *Parliament*, *Muratti* and *L&M*, up by 0.4, 0.5 and 3.9 share points, respectively, partially offset by *Marlboro* and *Bond Street*, down by 0.7 points each.

In Ukraine, the total cigarette market declined by 13.1%. PMI's shipment volume decreased by 20.4%, reflecting the impact of steep excise tax-driven price increases in 2009 and 2010, as well as lower share driven by low-price competition. Whilst PMI's market share, as measured by A.C. Nielsen February year-to-date, was down by 3.6 points to 32.7%, combined shares for premium *Marlboro*, *Parliament* and *Virginia Slims* were slightly up by 0.1 point, offset by lower share for mid-price *Chesterfield* and *L&M* and brands in the low-price segment.

## **ASIA REGION**

### **2011 First-Quarter Results**

In Asia, net revenues increased by 24.0% to \$2.3 billion, including favorable currency of \$128 million. Excluding the impact of currency, net revenues increased by 17.2%, reflecting the favorable impact of the business combination in the Philippines, and pricing of \$287 million, primarily in Australia, Indonesia and Japan, partly offset by unfavorable volume/mix of \$70 million, mainly due to the unfavorable impact of steep excise tax-driven price increases in Japan effective October 1, 2010. Excluding the impact of currency and the favorable impact of the business combination in the Philippines, net revenues increased by 11.6%.

Operating companies income grew by 51.0% to reach \$1.1 billion. Excluding the impact of currency, operating companies income increased by 36.9%, driven by strong growth in Australia, Indonesia, Japan and the Philippines. Excluding the impact of currency and the business combination in the Philippines, operating companies income increased by 33.7%. Adjusted operating companies income increased by 51.2% as shown in the table below and detailed on Schedule 7. Adjusted operating companies income, excluding currency, increased by 37.2%, or by 34.0% excluding both currency and the impact of the business combination in the Philippines.

### **Asia Operating Companies Income (\$ Millions)**

	<b><u>First-Quarter</u></b>		
	<b><u>2011</u></b>	<b><u>2010</u></b>	<b><u>Change</u></b>
<b>Reported OCI</b>	\$1,093	\$724	51.0%
Asset impairment & exit costs	(2)	0	
<b>Adjusted OCI</b>	<b>\$1,095</b>	<b>\$724</b>	<b>51.2%</b>
<b>Adjusted OCI Margin*</b>	47.1%	38.7%	8.4 p.p.

\*Margins are calculated as adjusted OCI, divided by net revenues, excluding excise taxes.

Excluding the impact of currency, adjusted operating companies income margin was up by 6.5 percentage points to 45.2%, as detailed on Schedule 7. Excluding the impact of currency and the business combination in the Philippines, adjusted operating companies income margin was up by 7.7 percentage points to 46.4%, as detailed on Schedule 7.

PMI's cigarette shipment volume in Asia increased by 14.0%, predominantly due to growth in Indonesia and 9.9 billion units from the business combination in the Philippines. The growth was partially offset by: a shipment decline in Japan of 8.3%, reflecting the significant impact of the October 1, 2010, tax

increase, partially offset by additional shipments in anticipation of Japan Tobacco's temporary suspension of market supply; and a decline in Pakistan of 16.9% due to continued consumer down-trading to the non-tax paid segment of the market.

Shipment volume of *Marlboro* was up by 0.7%, driven mainly by growth in Korea, the Philippines, and Vietnam, offset by the aforementioned excise tax impact in Japan.

### **Asia Key Market Commentaries**

In Indonesia, the total cigarette market was up by 3.3%. PMI's shipment volume increased by 7.4%. Market share was up by 1.1 points to a record 29.9%, driven by growth from mid-price *Sampoerna Kretek* and *U Mild*, partially offset by a decline in premium *Sampoerna A*. *Marlboro's* share remained unchanged at 4.4%.

In Japan, the total cigarette market decreased by 16.4%, reflecting the unfavorable impact of the significant October 1, 2010, tax-driven price increases, the payback of trade loading associated with these increases, and the underlying market decline. PMI's shipment volume was down by 8.3% due to the aforementioned excise tax increase, partially offset by additional shipments as well as increased trade purchases in anticipation of in-market shortages following Japan Tobacco's temporary suspension of market supply. Market share of 25.6% was up by 1.4 points, reflecting growth in *Marlboro's* share to 11.7%, up by 0.9 points, driven by *Marlboro Ice Blast*. Market share of *Lark* was up by 0.5 points to 7.2%, supported by the successful introduction of *Lark Hybrid*. Market share of the *Philip Morris* brand was flat at 2.2%.

In Korea, the total cigarette market increased by 2.3%, mainly reflecting trade inventory corrections of competitive brands at the start of 2010 following significant trade purchases at the end of 2009. PMI's shipment volume increased by 4.8%, driven by market share increases. PMI's market share reached a record 17.8%, up by 0.4 points, driven by *Marlboro* and *Parliament*, each up by 0.3 share points.

In the Philippines, Philip Morris Philippines Manufacturing Inc. combined with Fortune Tobacco Corporation on February 25, 2010, to form a new company called PMFTC Inc. As a result of this business combination, PMI's shipments were up by 73.2%, and market share was 95.0%. Excluding the favorable impact of this new business combination of 9.9 billion units, cigarette shipments decreased by 3.4%, due to the timing of shipments compared to 2010.

## **LATIN AMERICA & CANADA REGION**

### **2011 First-Quarter Results**

In Latin America & Canada, net revenues increased by 12.6% to \$780 million, including favorable currency of \$24 million. Excluding the impact of currency, net revenues increased by 9.1%, reflecting favorable pricing of \$117 million, primarily in Argentina, Brazil, Canada and Mexico, that more than offset unfavorable volume/mix of \$54 million.

Operating companies income increased by 15.7% to \$251 million. Excluding the impact of currency, operating companies income increased by 15.2%, primarily reflecting favorable pricing. Adjusted operating companies income grew by 16.1% as shown in the table below and detailed on Schedule 7. Adjusted operating companies income, excluding currency, grew by 15.7%.

### Latin America & Canada Operating Companies Income (\$ Millions)

	<u>First-Quarter</u>		
	<u>2011</u>	<u>2010</u>	<u>Change</u>
<b>Reported OCI</b>	\$251	\$217	15.7%
Asset impairment & exit costs	(1)	0	
<b>Adjusted OCI</b>	<b>\$252</b>	<b>\$217</b>	<b>16.1%</b>
<b>Adjusted OCI Margin*</b>	32.3%	31.3%	1.0 p.p.

\*Margins are calculated as adjusted OCI, divided by net revenues, excluding excise taxes.

Excluding the impact of currency, adjusted operating companies income margin increased by 1.9 percentage points to 33.2%, as detailed on Schedule 7.

PMI's cigarette shipment volume in Latin America & Canada decreased by 5.5%, driven mainly by Mexico, partly offset by increases in Argentina and Brazil. Shipment volume of *Marlboro* declined by 8.2%, mainly due to Mexico.

### Latin America & Canada Key Market Commentaries

In Argentina, the total cigarette market grew by 2.9%. PMI's cigarette shipment volume increased by 2.6%, and market share was essentially flat at 74.4%, with *Marlboro*, up by 0.3 share points to 23.8%, and the mid-price *Philip Morris* brand, up by 0.3 share points to 38.1%, partially offset by low-price *Next*, down by 0.3 points to 3.7%.

In Canada, the total tax-paid cigarette market was up by 1.6%, mainly reflecting government enforcement measures to reduce contraband sales since mid-2009. Although PMI's cigarette shipment volume increased by 1.3%, market share declined by 0.2 points to 33.9%, with gains from premium price *Belmont*, up by 0.1 share point, and low-price brands *Next* and *Quebec Classique*, up by 2.6 and 0.4 share points, respectively, offset by mid-price *Number 7* and *Canadian Classics*, and low-price *Accord*, down by 0.7, 0.7 and 1.1 share points, respectively.

In Mexico, the total cigarette market was down by 27.0%, reflecting a lower total market and the depletion of trade inventories established ahead of the significant January 1, 2011, excise tax increase which drove a 26.7% increase in the retail price of *Marlboro*. Excluding the unfavorable impact of the trade inventory movements, the total cigarette market declined by an estimated 14%. Although PMI's cigarette shipment volume decreased by 26.1%, market share grew by 0.9 points to 70.5%, led by *Marlboro*, up by 1.6 share points to a quarterly record 50.3%, and *Benson & Hedges*, up by 0.6 points to 6.0%. Market share of *Delicados*, the second best selling brand in the market, declined by 0.9 points to 11.0%.

### Philip Morris International Inc. Profile

Philip Morris International Inc. (PMI) is the leading international tobacco company, with seven of the world's top 15 brands, including *Marlboro*, the number one cigarette brand worldwide. PMI's products are sold in approximately 180 countries. In 2010, the company held an estimated 16.0% share of the total international cigarette market outside of the U.S., or 27.6% excluding the People's Republic of China and the U.S. For more information, see [www.pmi.com](http://www.pmi.com).

### **Forward-Looking and Cautionary Statements**

This press release contains projections of future results and other forward-looking statements that involve a number of risks and uncertainties and are made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. The following important factors could cause actual results and outcomes to differ materially from those contained in such forward-looking statements.

Philip Morris International Inc. and its tobacco subsidiaries (PMI) are subject to intense price competition; changes in consumer preferences and demand for their products; fluctuations in levels of customer inventories; increases in raw material costs; the effects of global economic developments and individual country economic and market conditions; unfavorable currency movements and changes to income tax laws. Their results are dependent upon their continued ability to promote brand equity successfully; to anticipate and respond to new consumer trends; to develop new products and markets and to broaden brand portfolios in order to compete effectively; to be able to protect and enhance margins through price increases; and to improve productivity.

PMI is also subject to legislation and governmental regulation, including actual and potential excise tax increases; discriminatory excise tax structures; increasing marketing and regulatory restrictions; the effects of price increases related to excise tax increases on consumption rates and consumer preferences within price segments; health concerns relating to the use of tobacco products and exposure to environmental tobacco smoke; privately imposed smoking restrictions; and governmental investigations.

PMI is subject to litigation, including risks associated with adverse jury and judicial determinations, and courts reaching conclusions at variance with PMI's understanding of applicable law.

PMI is further subject to other risks detailed from time to time in its publicly filed documents, including the Form 10-K for the year ended December 31, 2010. PMI cautions that the foregoing list of important factors is not complete and does not undertake to update any forward-looking statements that it may make, except in the normal course of its public disclosure obligations.

###

PHILIP MORRIS INTERNATIONAL INC.  
and Subsidiaries  
Condensed Statements of Earnings  
**For the Quarters Ended March 31,**  
(\$ in millions, except per share data)  
(Unaudited)

	2011	2010	% Change
<b>Net revenues</b>	<b>\$ 16,530</b>	<b>\$ 15,587</b>	<b>6.0 %</b>
Cost of sales	2,295	2,372	(3.2) %
Excise taxes on products <sup>(1)</sup>	9,739	9,091	7.1 %
Gross profit	4,496	4,124	9.0 %
Marketing, administration and research costs	1,408	1,351	
Asset impairment and exit costs	16	-	
<b>Operating companies income</b>	<b>3,072</b>	<b>2,773</b>	<b>10.8 %</b>
Amortization of intangibles	24	20	
General corporate expenses	41	38	
<b>Operating income</b>	<b>3,007</b>	<b>2,715</b>	<b>10.8 %</b>
Interest expense, net	213	223	
Earnings before income taxes	2,794	2,492	12.1 %
Provision for income taxes	807	738	9.3 %
Net earnings	1,987	1,754	13.3 %
Net earnings attributable to noncontrolling interests	68	51	
<b>Net earnings attributable to PMI</b>	<b>\$ 1,919</b>	<b>\$ 1,703</b>	<b>12.7 %</b>
<b>Per share data:</b> <sup>(2)</sup>			
<b>Basic earnings per share</b>	<b>\$ 1.06</b>	<b>\$ 0.90</b>	<b>17.8 %</b>
<b>Diluted earnings per share</b>	<b>\$ 1.06</b>	<b>\$ 0.90</b>	<b>17.8 %</b>

<sup>(1)</sup> The segment detail of excise taxes on products sold for the quarters ended March 31, 2011 and 2010 is shown on Schedule 2.

<sup>(2)</sup> Net earnings and weighted-average shares used in the basic and diluted earnings per share computations for the quarters ended March 31, 2011 and 2010 are shown on Schedule 4, Footnote 1.

PHILIP MORRIS INTERNATIONAL INC.  
and Subsidiaries  
Selected Financial Data by Business Segment  
**For the Quarters Ended March 31,**  
(\$ in millions)  
(Unaudited)

		<b>Net Revenues excluding Excise Taxes</b>				
		<b>European Union</b>	<b>EEMA</b>	<b>Asia</b>	<b>Latin America &amp; Canada</b>	<b>Total</b>
<b>2011</b>	Net Revenues <sup>(1)</sup>	\$ 6,415	\$ 3,671	\$ 4,288	\$ 2,156	\$ 16,530
	Excise Taxes on Products	(4,414)	(1,984)	(1,965)	(1,376)	(9,739)
	<b>Net Revenues excluding Excise Taxes</b>	<b>2,001</b>	<b>1,687</b>	<b>2,323</b>	<b>780</b>	<b>6,791</b>
<b>2010</b>	Net Revenues	\$ 6,748	\$ 3,356	\$ 3,562	\$ 1,921	\$ 15,587
	Excise Taxes on Products	(4,564)	(1,610)	(1,689)	(1,228)	(9,091)
	<b>Net Revenues excluding Excise Taxes</b>	<b>2,184</b>	<b>1,746</b>	<b>1,873</b>	<b>693</b>	<b>6,496</b>
<b>Variance</b>	Currency	(106)	(29)	128	24	17
	Acquisitions	-	-	105	-	105
	Operations	(77)	(30)	217	63	173
	<b>Variance Total</b>	<b>(183)</b>	<b>(59)</b>	<b>450</b>	<b>87</b>	<b>295</b>
	Variance Total (%)	(8.4)%	(3.4)%	24.0%	12.6%	4.5%
	Variance excluding Currency	(77)	(30)	322	63	278
	Variance excluding Currency (%)	(3.5)%	(1.7)%	17.2%	9.1%	4.3%
	Variance excluding Currency & Acquisitions	(77)	(30)	217	63	173
	Variance excluding Currency & Acquisitions (%)	(3.5)%	(1.7)%	11.6%	9.1%	2.7%

<sup>(1)</sup> 2011 Currency (decreased) increased net revenues as follows:

European Union	\$ (328)
EEMA	(86)
Asia	235
Latin America & Canada	54
	<u>\$ (125)</u>

PHILIP MORRIS INTERNATIONAL INC.  
and Subsidiaries  
Selected Financial Data by Business Segment  
**For the Quarters Ended March 31,**  
(\$ in millions)  
(Unaudited)

	<b>Operating Companies Income</b>				
	<b>European Union</b>	<b>EEMA</b>	<b>Asia</b>	<b>Latin America &amp; Canada</b>	<b>Total</b>
2011	\$ 1,006	\$ 722	\$ 1,093	\$ 251	\$ 3,072
2010	1,062	770	724	217	2,773
% Change	(5.3)%	(6.2)%	51.0%	15.7%	10.8%
 <b><u>Reconciliation:</u></b>					
<b>For the quarter ended March 31, 2010</b>	<b>\$ 1,062</b>	<b>\$ 770</b>	<b>\$ 724</b>	<b>\$ 217</b>	<b>\$ 2,773</b>
2010 Asset impairment and exit costs	-	-	-	-	-
2011 Asset impairment and exit costs	(11)	(2)	(2)	(1)	(16)
Acquired businesses	-	-	23	-	23
Currency	(21)	(12)	102	1	70
Operations	(24)	(34)	246	34	222
<b>For the quarter ended March 31, 2011</b>	<b>\$ 1,006</b>	<b>\$ 722</b>	<b>\$ 1,093</b>	<b>\$ 251</b>	<b>\$ 3,072</b>

PHILIP MORRIS INTERNATIONAL INC.  
and Subsidiaries  
Net Earnings Attributable to PMI and Diluted Earnings Per Share  
**For the Quarters Ended March 31,**  
(\$ in millions, except per share data)  
(Unaudited)

	<b>Net Earnings Attributable to PMI</b>	<b>Diluted E.P.S.</b>
	<u>                    </u>	<u>                    </u>
2011 Net Earnings Attributable to PMI	\$ 1,919	\$ 1.06 <sup>(1)</sup>
2010 Net Earnings Attributable to PMI	\$ 1,703	\$ 0.90 <sup>(1)</sup>
% Change	12.7 %	17.8 %
<b><u>Reconciliation:</u></b>		
<b>2010 Net Earnings Attributable to PMI</b>	<b>\$ 1,703</b>	<b>\$ 0.90 <sup>(1)</sup></b>
<b><u>Special Items:</u></b>		
2011 Asset impairment and exit costs	(10)	(0.01)
2011 Tax items	11	0.01
Currency	56	0.03
Interest	4	-
Change in tax rate	8	-
Impact of lower shares outstanding and share-based payments	2	0.05
Operations	145	0.08
<b>2011 Net Earnings Attributable to PMI</b>	<b><u>\$ 1,919</u></b>	<b><u>\$ 1.06 <sup>(1)</sup></u></b>

<sup>(1)</sup> Basic and diluted EPS were calculated using the following (in millions):

	<b>Q1 2011</b>	<b>Q1 2010</b>
	<u>                    </u>	<u>                    </u>
Net earnings attributable to PMI	\$ 1,919	\$ 1,703
Less distributed and undistributed earnings attributable to share-based payment awards	10	8
Net earnings for basic and diluted EPS	<b><u>\$ 1,909</u></b>	<b><u>\$ 1,695</u></b>
Weighted-average shares for basic EPS	1,793	1,874
Plus incremental shares from assumed conversions:		
Stock Options	1	4
Weighted-average shares for diluted EPS	<b><u>1,794</u></b>	<b><u>1,878</u></b>



PHILIP MORRIS INTERNATIONAL INC.  
and Subsidiaries

**Condensed Balance Sheets**  
(\$ in millions, except ratios)  
(Unaudited)

	<b>March 31, 2011</b>	<b>December 31, 2010</b>
	<u>                    </u>	<u>                    </u>
<b><u>Assets</u></b>		
Cash and cash equivalents	\$ 1,322	\$ 1,703
All other current assets	12,071	12,053
Property, plant and equipment, net	6,678	6,499
Goodwill	10,537	10,161
Other intangible assets, net	3,977	3,873
Other assets	969	761
<b>Total assets</b>	<b><u>\$ 35,554</u></b>	<b><u>\$ 35,050</u></b>
<b><u>Liabilities and Stockholders' Equity</u></b>		
Short-term borrowings	\$ 1,730	\$ 1,747
Current portion of long-term debt	3,237	1,385
All other current liabilities	9,376	9,672
Long-term debt	11,885	13,370
Deferred income taxes	2,051	2,027
Other long-term liabilities	1,763	1,728
Total liabilities	30,042	29,929
Redeemable noncontrolling interests	1,202	1,188
Total PMI stockholders' equity	3,992	3,506
Noncontrolling interests	318	427
Total stockholders' equity	4,310	3,933
<b>Total liabilities and stockholders' equity</b>	<b><u>\$ 35,554</u></b>	<b><u>\$ 35,050</u></b>
Total debt	\$ 16,852	\$ 16,502
Total debt to EBITDA	1.35 <sup>(1)</sup>	1.36 <sup>(1)</sup>
Net debt to EBITDA	1.25 <sup>(1)</sup>	1.22 <sup>(1)</sup>

<sup>(1)</sup> For the calculation of Total Debt to EBITDA and Net Debt to EBITDA ratios, refer to Schedule 10.

PHILIP MORRIS INTERNATIONAL INC.  
and Subsidiaries  
Reconciliation of Non-GAAP Measures  
Adjustments for the Impact of Currency and Acquisitions  
**For the Quarters Ended March 31,**  
(\$ in millions)  
(Unaudited)

2011								2010			% Change in Reported Net Revenues excluding Excise Taxes		
Reported Net Revenues	Less Excise Taxes	Reported Net Revenues excluding Excise Taxes	Less Currency	Reported Net Revenues excluding Excise Taxes & Currency	Less Acquisitions	Reported Net Revenues excluding Excise Taxes, Currency & Acquisitions		Reported Net Revenues	Less Excise Taxes	Reported Net Revenues excluding Excise Taxes	Reported	Reported excluding Currency	Reported excluding Currency & Acquisitions
\$ 6,415	\$ 4,414	\$ 2,001	\$ (106)	\$ 2,107	\$ -	\$ 2,107	European Union	\$ 6,748	\$ 4,564	\$ 2,184	(8.4)%	(3.5)%	(3.5)%
3,671	1,984	1,687	(29)	1,716	-	1,716	EEMA	3,356	1,610	1,746	(3.4)%	(1.7)%	(1.7)%
4,288	1,965	2,323	128	2,195	105 <sup>(1)</sup>	2,090	Asia	3,562	1,689	1,873	24.0%	17.2%	11.6%
2,156	1,376	780	24	756	-	756	Latin America & Canada	1,921	1,228	693	12.6%	9.1%	9.1%
<b>\$ 16,530</b>	<b>\$ 9,739</b>	<b>\$ 6,791</b>	<b>\$ 17</b>	<b>\$ 6,774</b>	<b>\$ 105</b>	<b>\$ 6,669</b>	<b>PMI Total</b>	<b>\$ 15,587</b>	<b>\$ 9,091</b>	<b>\$ 6,496</b>	<b>4.5%</b>	<b>4.3%</b>	<b>2.7%</b>

2011								2010			% Change in Reported Operating Companies Income		
Reported Operating Companies Income		Less Currency	Reported Operating Companies Income excluding Currency	Less Acquisitions	Reported Operating Companies Income excluding Currency & Acquisitions			Reported Operating Companies Income		Reported Operating Companies Income	Reported	Reported excluding Currency	Reported excluding Currency & Acquisitions
\$ 1,006		\$ (21)	\$ 1,027	\$ -	\$ 1,027	European Union		\$ 1,062			(5.3)%	(3.3)%	(3.3)%
722		(12)	734	-	734	EEMA		770			(6.2)%	(4.7)%	(4.7)%
1,093		102	991	23 <sup>(1)</sup>	968	Asia		724			51.0%	36.9%	33.7%
251		1	250	-	250	Latin America & Canada		217			15.7%	15.2%	15.2%
<b>\$ 3,072</b>		<b>\$ 70</b>	<b>\$ 3,002</b>	<b>\$ 23</b>	<b>\$ 2,979</b>	<b>PMI Total</b>		<b>\$ 2,773</b>			<b>10.8%</b>	<b>8.3%</b>	<b>7.4%</b>

<sup>(1)</sup> Represents the business combination in the Philippines.

PHILIP MORRIS INTERNATIONAL INC.  
and Subsidiaries  
Reconciliation of Non-GAAP Measures  
Reconciliation of Reported Operating Companies Income to Adjusted Operating Companies Income &  
Reconciliation of Adjusted Operating Companies Income Margin, excluding Currency and Acquisitions  
**For the Quarters Ended March 31,**  
(\$ in millions)  
(Unaudited)

2011							2010			% Change in Adjusted Operating Companies Income		
Reported Operating Companies Income	Less Asset Impairment & Exit Costs	Adjusted Operating Companies Income	Less Currency	Adjusted Operating Companies Income excluding Currency	Less Acquisitions	Adjusted Operating Companies Income excluding Currency & Acquisitions	Reported Operating Companies Income	Less Asset Impairment & Exit Costs	Adjusted Operating Companies Income	Adjusted	Adjusted excluding Currency	Adjusted excluding Currency & Acquisitions
\$ 1,006	\$ (11)	\$ 1,017	\$ (21)	\$ 1,038	\$ -	\$ 1,038	\$ 1,062	\$ -	\$ 1,062	(4.2)%	(2.3)%	(2.3)%
722	(2)	724	(12)	736	-	736	770	-	770	(6.0)%	(4.4)%	(4.4)%
1,093	(2)	1,095	102	993	23 <sup>(1)</sup>	970	724	-	724	51.2%	37.2%	34.0%
251	(1)	252	1	251	-	251	217	-	217	16.1%	15.7%	15.7%
<b>\$ 3,072</b>	<b>\$ (16)</b>	<b>\$ 3,088</b>	<b>\$ 70</b>	<b>\$ 3,018</b>	<b>\$ 23</b>	<b>\$ 2,995</b>	<b>\$ 2,773</b>	<b>\$ -</b>	<b>\$ 2,773</b>	<b>11.4%</b>	<b>8.8%</b>	<b>8.0%</b>

2011							2010			% Points Change	
Adjusted Operating Companies Income excluding Currency	Net Revenues excluding Excise Taxes & Currency <sup>(2)</sup>	Adjusted Operating Companies Income Margin excluding Currency	Adjusted Operating Companies Income excluding Currency & Acquisitions	Net Revenues excluding Excise Taxes, Currency & Acquisitions <sup>(2)</sup>	Adjusted Operating Companies Income Margin excluding Currency & Acquisitions	Adjusted Operating Companies Income	Net Revenues excluding Excise Taxes <sup>(2)</sup>	Adjusted Operating Companies Income Margin	Adjusted Operating Companies Income Margin excluding Currency	Adjusted Operating Companies Income Margin excluding Currency & Acquisitions	
\$ 1,038	\$ 2,107	49.3%	\$ 1,038	\$ 2,107	49.3%	\$ 1,062	\$ 2,184	48.6%	0.7	0.7	
736	1,716	42.9%	736	1,716	42.9%	770	1,746	44.1%	(1.2)	(1.2)	
993	2,195	45.2%	970	2,090	46.4%	724	1,873	38.7%	6.5	7.7	
251	756	33.2%	251	756	33.2%	217	693	31.3%	1.9	1.9	
<b>\$ 3,018</b>	<b>\$ 6,774</b>	<b>44.6%</b>	<b>\$ 2,995</b>	<b>\$ 6,669</b>	<b>44.9%</b>	<b>\$ 2,773</b>	<b>\$ 6,496</b>	<b>42.7%</b>	<b>1.9</b>	<b>2.2</b>	

<sup>(1)</sup> Represents the business combination in the Philippines.

<sup>(2)</sup> For the calculation of net revenues excluding excise taxes, currency and acquisitions, refer to Schedule 6.

**PHILIP MORRIS INTERNATIONAL INC.**  
 and Subsidiaries  
 Reconciliation of Non-GAAP Measures  
 Reconciliation of Reported Diluted EPS to Adjusted Diluted EPS and Adjusted Diluted EPS, excluding Currency  
**For the Quarters Ended March 31,**  
 (Unaudited)

	<u>2011</u>	<u>2010</u>	<u>% Change</u>
<b>Reported Diluted EPS</b>	<b>\$ 1.06</b>	<b>\$ 0.90</b>	<b>17.8%</b>
Adjustments:			
Tax items	(0.01)	-	
Asset impairment and exit costs	0.01	-	
<b>Adjusted Diluted EPS</b>	<b>\$ 1.06</b>	<b>\$ 0.90</b>	<b>17.8%</b>
Less:			
Currency impact	0.03		
<b>Adjusted Diluted EPS, excluding Currency</b>	<b>\$ 1.03</b>	<b>\$ 0.90</b>	<b>14.4%</b>

PHILIP MORRIS INTERNATIONAL INC.  
 and Subsidiaries  
 Reconciliation of Non-GAAP Measures  
 Reconciliation of Reported Diluted EPS to Reported Diluted EPS, excluding Currency  
**For the Quarters Ended March 31,**  
 (Unaudited)

	<u>2011</u>	<u>2010</u>	<u>% Change</u>
<b>Reported Diluted EPS</b>	<b>\$ 1.06</b>	<b>\$ 0.90</b>	<b>17.8%</b>
Less:			
Currency impact	<u>0.03</u>	<u>          </u>	
<b>Reported Diluted EPS, excluding Currency</b>	<b><u>\$ 1.03</u></b>	<b><u>\$ 0.90</u></b>	<b>14.4%</b>

PHILIP MORRIS INTERNATIONAL INC.  
and Subsidiaries  
Reconciliation of Non-GAAP Measures  
Calculation of Total Debt to EBITDA and Net Debt to EBITDA Ratios  
(\$ in millions, except ratios)  
(Unaudited)

	<b>For the Year Ended March 31, 2011</b>			<b>For the Year Ended December 31, 2010</b>
	April ~ December 2010	January ~ March 2011	12 months rolling	
Earnings before income taxes	\$ 7,832	\$ 2,794	\$ 10,626	\$ 10,324
Interest expense, net	653	213	866	876
Depreciation and amortization	709	239	948	932
<b>EBITDA</b>	<b>\$ 9,194</b>	<b>\$ 3,246</b>	<b>\$ 12,440</b>	<b>\$ 12,132</b>
			<b>March 31, 2011</b>	<b>December 31, 2010</b>
Short-term borrowings			\$ 1,730	\$ 1,747
Current portion of long-term debt			3,237	1,385
Long-term debt			11,885	13,370
<b>Total Debt</b>			<b>\$ 16,852</b>	<b>\$ 16,502</b>
Less: Cash and cash equivalents			1,322	1,703
<b>Net Debt</b>			<b>\$ 15,530</b>	<b>\$ 14,799</b>
<u>Ratios</u>				
<b>Total Debt to EBITDA</b>			<b>1.35</b>	<b>1.36</b>
<b>Net Debt to EBITDA</b>			<b>1.25</b>	<b>1.22</b>

PHILIP MORRIS INTERNATIONAL INC.  
 and Subsidiaries  
 Reconciliation of Non-GAAP Measures  
 Reconciliation of Operating Cash Flow to Free Cash Flow and Free Cash Flow, excluding Currency  
**For the Quarters Ended March 31,**  
 (\$ in millions)  
 (Unaudited)

	<u>2011</u>	<u>2010</u>	<u>% Change</u>
<b>Net cash provided by operating activities<sup>(a)</sup></b>	<b>\$ 2,395</b>	<b>\$ 1,974</b>	<b>21.3%</b>
Less:			
Capital expenditures	<u>159</u>	<u>150</u>	
<b>Free cash flow</b>	<b>\$ 2,236</b>	<b>\$ 1,824</b>	<b>22.6%</b>
Less:			
Currency impact	<u>28</u>		
<b>Free cash flow, excluding currency</b>	<b><u>\$ 2,208</u></b>	<b><u>\$ 1,824</u></b>	<b>21.1%</b>

(a) Operating cash flow.